



investments for a clean future

SONNE • WIND BETEILIGUNGEN AG



INVESTOR RELATIONS

SONNE+WIND Beteiligungen AG (S+W) is a Berlin-based, private equity and venture capital investment firm, focused on acquiring and/or investing in small-to-medium sized businesses in the Alternative & Renewable Energy Technologies sector (RE). The company was founded by versiko AG, a German group listed on the Frankfurt Stock Exchange, with a proven track record in the field of retirement planning and alternative investments.

SONNE+WIND Beteiligungen AG's premise is that in the coming 20 years energy consumption worldwide will continue to increase rapidly. Consequently, it is imperative that future energy production becomes more sustainable and our ways of consumption less harmful to man and nature.

versiko AG's ongoing presence in the insurance sector provides for excellent connection to companies in the energy field and knowledge of their respective risk exposures. This benefits S+W by facilitating identification of e.g., plant engineering and construction companies with higher than average growth potential in RE. S+W participates in the profit of such growing companies by initially buying their stock or GmbH-shares, holding the investment during the accelerated growth phase and then selling at profit.

S+W invests in innovative and sustainable business concepts and companies with a focus on RE. Rather than developing markets, emphasis is placed on developing companies with superior growth potential.

Investing in S+W not only allows for high expectations on ROI but also provides security to the investor that he or she is acting in an ecologically responsible way.

FOUNDED 3 November 2000
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KEY PEOPLE Alexander Romahn, CEO

BOARD OF DIRECTORS Wolfgang Jung (Chairman)
 Dr. Karl-Heinz Brendgen
 Alexander Eichner

KEY FACTS

Shares Outstandings	8.279.540
Stockholders' Equity	8.279.540,00 EUR
Investment Structure	versiko AG 42 % Freefloat 58 %
Lead Broker/ Applicant	mwb fairtrade Wertpapier- handelsbank AG, Gräfelfing
German Accounting Standard	HGB
Accounting Basis	Calender Year
Type of Stock	Registered
Listing as of June 2008	Börse Berlin
Sector	Financial Services
Stock Market Segment	Open Market
ISIN	DE0005870919

BUSINESS MODEL

S+W aims to participate directly in all RE enterprises that show growth potential. RE includes the following sectors: photovoltaics, solar power, wind energy, fuel cells, hydropower and biomass. S+W concentrates on these developing sectors of the energy industry with special know-how and experience.

Our investment spectrum includes the complex area of energy efficiency as we believe that processes and technologies developed for conserving energy should be given priority to investment on energy production.

Berlin based S+W is a private equity and venture capital investment firm whose investment portfolio is centered on non-listed companies in the various RE and Energy Efficiency sectors.

COMPANY MISSION

The purpose of the company is to buy, hold, manage and sell shares of enterprises that plan, develop, produce and market products in the field of Alternative & Renewable Energy Technologies.

FINANCIAL DATA IN EUR

Balance Sheet as of 31 December	2007	2008	2009	2010
Revenue	-546.512,30	-74.866,69	337.507,09	-1.954.598,30
Interest Income	685,05	7.808,67	107.024,24	44.426,32
Profit or Loss	-546.607,52	-75.198,10	337.256,97	-1.954.598,30
Dividends	0,00	0,00	0,00	0,00
Depreciation	600.377,66	690.036,92	222.472,54	20.997,88
Owner's Equity	3.860.827,55	4.386.077,45	4.723.334,43	2.768.736,12
Common Stock	7.929.092,00	8.279.540,00	8.279.540,00	8.279.540,00
Liabilities	3.607,83	15.102,28	22.162,49	214.484,18
Total Assets	3.896.888,98	4.420.179,73	4.794.246,91	3.036.720,30